



2022 VIRTUAL SENIOR CREDIT CONFERENCE

March 2

8:30 – 8:40 **Welcome**
Glen Simecek, President & CEO, WBA
Todd Anderson, SVP & Chief Credit Officer,
SaviBank; Senior Credit Committee Chair

8:40 – 9:15 **State Regulatory Update**

During this session, hear from state regulators in both Oregon and Washington on the latest trends, what topics they are seeing rise to the top and how the pandemic continues to impact their operations, as well as the banking industry.

9:15 – 9:30 **Break**

9:30 – 10:15 **Mergers & Acquisitions**
Jeff Wishner, Managing Director, Investment
Banking, Keefe, Bruyette & Woods, A Stifel
Company

Due to the pandemic, mergers and acquisitions haven't happened on the scale many predicted before COVID-19. But several large deals have been announced, and M&A is likely to continue to pick up. During this session, Jeff Wishner will provide his unique insight into the landscape for M&A activity in the Pacific Northwest and West Coast.

10:15 – 10:30 **Break**

10:30 – 11:00 **Climate Risk**
Seth Shapiro, EVP/Risk Strategist, USI

As many regulators begin to implement and include climate risk into their examination plans and expectations, banks must begin to chart their path on what those assessments will look like. During this session, Seth Shapiro will examine some current trends and offer best practices for bankers moving forward.

11:00 – 11:15 **Break**

11:15 – 12:15 **Up Close and From a Distance: Managing Hybrid-Team Challenges**
Kate Zabriskie, Business Training Works, Inc.

"Hybrid work is to blame for a lot of our problems. I didn't use to have these management difficulties." Don't be so sure. In most cases, a hybrid environment doesn't cause problems; it simply shines a spotlight on them. This session will offer practical ideas for managing hybrid teams. It will provide ideas for improving communication and leveling the playing field, best practices for setting expectations or resetting expectations,

and feedback models to reset if work goes off track. During this session, attendees will explore the doors that open and opportunities that present themselves simply because remote team members are a viable possibility in many roles. The session will include best practices and tools to manage more effectively in a hybrid environment.

12:15 **Adjourn**

March 3

8:30 – 8:35 **Welcome**
Glen Simecek, President & CEO, WBA

8:35 – 9:15 **Economic Update and How it Relates to Community Banking**
Jim Nowak, Vice President Risk Management,
United Bankers' Bank

Despite the early predictions of a recession brought on by the COVID-19 pandemic, the economy has generally fared much better than expected. During this session, Jim Nowak will cover the prospects of the U.S. economy, look at interest rates related to community banking, and how these changes will impact our daily lives.

9:15 – 9:30 **Break**

9:30 – 10:15 **Commercial Real Estate Update**
Whitney Haucke, Senior Director, CBRE

As remote work becomes the norm and the return to office dates are pushed further and further out, if not scrapped entirely, what does that mean for the commercial real estate market? During this session, Whitney Haucke will cover the overall outlook for Washington and Oregon, as well as capitalization rates and a SWOT analysis for the region.

10:15 – 10:30 **Break**

10:30 – 11:30 **Senior Credit Officer Panel**

Over the last 24 months, banks have been asked to helm new loan programs, and seen historic growth driven by deposits and federal stimulus. As the Paycheck Protection Program winds to a close, how can banks take lessons from the last three years and apply them going forward? During this panel session, bankers from across the region will share how they've implemented new technology, collaboration tools and adapted to move forward.

11:30 **Adjourn**



VIRTUAL SENIOR 2022 CREDIT CONFERENCE

March 2-3, 2022

Join us for a virtual Senior Credit Conference in 2022! This conference was designed specifically for the members of the credit department, focusing on ways to help solve the challenges you and your organization are facing today.

Featured Topics

- Updates on the economy, CRE, and regulations
 - Navigating a hybrid work environment

Registration

Individual Registration – \$395

Non-Member – \$600

Unlimited (bring the whole team!) – \$1,650

Registrant Information

Name _____ Title _____

Company _____

Address _____ City/ST/Zip _____

Email _____ Phone _____

Registration Total Cost \$ _____

Payment Information

Please charge my credit card Check is enclosed Invoice to: _____

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Register: reg@wabankers.com

Mail: Washington Bankers Association, 601 Union Street, Suite 1720, Seattle, WA 98101.

Call: (206) 447-1700. Online: www.wabankers.com.

* Attendance at WBA programs is limited to employees, officers and directors of WBA and OBA members, non-members eligible for membership in the WBA and members of other state banking associations which grant reciprocal privileges to WBA members.

Cancellation Policy: For all cancellations that occur up to seven days prior to the start date, a \$50 cancellation fee will be charged. For cancellations with less than seven days notice, there will be no refunds. A substitute can attend at no fee. Cancellation Procedure: Cancellations must be sent in writing to the WBA office via email, fax, or mail. No refunds will be granted until a written cancellation request is received by WBA.