Motif Seattle December 3-5

Attendance Roster

Lee Adams

Chairman of the Board Community First Bank Kennewick, WA

Leanne Antonio

President & CEO
Yakima Federal Savings & Loan
Yakima, WA

Jenna Balch

VP/Relationship Manager II Washington Trust Bank Spokane, WA

Dick Beresford

Director

Mountain Pacific Bank

Everett, WA

John Blizzard

President & CEO
Seattle Bank
Seattle, WA

Tony Chalfant

EVP & Chief Credit/Operating Officer
Puget Sound Bank
Bellevue, WA

Lisa Cleary

EVP/Chief Credit Officer First Sound Bank Seattle, WA

Kevin Conway

Product Specialist Moody's Analytics Omaha, NE

Matt Deines

EVP/Chief Financial Officer
Sound Community Bank

Ali Alsos

AVP/Retail Branch Manager III
Peoples Bank
Bellingham, WA

Ben Antonio

Spouse
Yakima Federal Savings & Loan
Yakima, WA

Lisa Banner

Executive Vice President - Dir. Shared
Services
Heritage Bank
Seattle, WA

John Biestman

Vice President & Senior Relationship

Manager
Federal Home Loan Bank of Des Moines
Seattle, WA

Kalin Bornemann

Attorney
Miller Nash Graham & Dunn LLP
Seattle, WA

Bill Chatfield

Co-Founder/Senior Consultant
Meyer-Chatfield Corp.
Downingtown, PA

Tim Coffey

Research Analyst FIG Partners Walnut Creek, CA

Michael Corrigan

President & CEO
Corrigan & Company
Santa Barbara, CA

Jeff Deuel

President & Chief Operating Officer
Heritage Bank
Olympia, WA

Terry Anderson

EVP/Chief Credit Officer South Sound Bank Olympia, WA

Britni Babington

AVP/Senior Assistant Relationship Manager/Senior Credit Analyst Puget Sound Bank Bellevue, WA

Michelle Barrett

EVP/Chief Retail Banking Officer
Peoples Bank
Bellingham, WA

Cheryl Bishop

Chief Executive Officer
Skagit Bank
Burlington, WA

Sean Brennan

President & Chief Lending Officer
Puget Sound Bank
Bellevue, WA

Matt Clarke

VP/Client Portfolio Manager Washington Trust Bank Spokane, WA

Sean Conroy

Vice President
Corrigan & Company
Santa Barbara, CA

Betsy Curtin

VP/Manager ARM/Credit Analyst Team
Puget Sound Bank
Bellevue, WA

Stacy Deuel

Spouse Heritage Bank Olympia, WA

Motif Seattle December 3-5

Attendance Roster

Ricardo Diaz

Managing Director FIG Partners Chicago, IL

Mark Duffy

President & CEO

Mountain Pacific Bank

Everett, WA

Curt Fraser

WA President, Middle Market Banking
JPMorgan Chase & Co.
Seattle, WA

Tony George

President & Chief Operating Officer
Kitsap Bank
Port Orchard, WA

Wally Gudgell

Director Islanders Bank Friday Harbor, WA

Ty Haberling

Director
Community First Bank
Kennewick, WA

Jack Heath

President & COO
Washington Trust Bank
Spokane, WA

April Hogan

EVP/Chief Banking Officer
Mountain Pacific Bank
Lynnwood, WA

Rich Jacobson

EVP/CFO/COO
First Financial Northwest Bank
Renton, WA

Darrick Dietrich

Director
Community First Bank
Kennewick, WA

Debi Ferguson

SVP/Regional Manager
PCBB
Seattle, WA

Mona Gedney

VP/Community Banking Manager
Heritage Bank
Mill Creek, WA

Jonathan Gozart

AVP/Collection Manager
Anchor Bank
Olympia, WA

Susan Gudgell

Spouse Islanders Bank Friday Harbor, WA

Kate Harmon

Retail Learning and Development Leader
Washington Trust Bank
Spokane, WA

David Hisel

AVP/Branch Manager III
Banner Bank
Bandon, OR

Sue Horton

President & CEO
Wheatland Bank
Spokane, WA

Ken Johnson

President & COO Skagit Bank Burlington, WA

Lori Drummond

President & CEO
Olympia Federal Savings
Olympia, WA

Dave Flodstrom

Director
First Federal
Port Angeles, WA

Chris Gehrke

EVP & Chief Administrative Officer Sound Community Bank Seattle, WA

Jeff Green

Partner Moss Adams LLP Everett, WA

Charlie Guildner

President & CEO
North Cascades Bank
Wenatchee, WA

Tom Hayes

Managing Director
D.A. Davidson & Co.
Great Falls, MT

Steve Hoekstra

SVP/Snohomish CBC Team Leader Columbia Bank Tacoma, WA

Cindy Huntley

EVP/Director of Retail Banking
Heritage Bank
Olympia, WA

Lori Johnson-Baker

VP/Note Department Manager Anchor Bank Olympia, WA

Motif Seattle December 3-5

Attendance Roster

Jon Jones

President & CEO
Washington Business Bank
Olympia, WA

Steve Klein

Attorney/Partner
Miller Nash Graham & Dunn LLP
Seattle, WA

Deborah Lee

Spouse INB Burlington, WA

Wayne Mannie

SVP/Regional Manager Columbia Bank Tacoma, WA

Dave McArdle

*Director*Finagraph
Bellevue, WA

Pat McJoynt

Managing Director Keefe, Bruyette & Woods, Inc Chicago, IL

Bill Mester

Director

Mountain Pacific Bank

Everett, WA

Matt Mullet

Chief Financial Officer

1st Security Bank of Washington
Mountlake Terrace, WA

Greg Oakes

President & CEO
Cashmere Valley Bank
Cashmere, WA

Adam Keefer

Managing Director
Sandler O'Neill + Partners, L.P.
San Francisco, CA

Kyle Lauderdale

SVP/Retail Division Manager
Banner Bank
Ontario, CA

Mallory Loe

Business Development Executive
West Monroe Partners
Seattle, WA

Meg Marker

VP/Core Processing & IT Client Services

Manager

Washington Trust Bank

Spokane, WA

Kevin McAuliffe

President
McAuliffe Financial, LLC
Lake Oswego, OR

Allisha McVay

VP/Branch Manager Columbia Bank Gig Harbor, WA

Jim Mitchell

President & CEO
Puget Sound Bank
Bellevue, WA

Mike Nelson

VP/Senior Human Resource Consultant Columbia Bank Tacoma, WA

Karin Oakes

Spouse
Cashmere Valley Bank
Cashmere, WA

Tom Keenan

President
Keenan & Partners
Milwaukie, OR

Russ Lee

President & CEO INB Spokane, WA

AJ Losoya Jr.

SVP/Regional Manager Columbia Bank Redmond, OR

Ross Maynard

EVP/Chief Financial Officer Mountain Pacific Bank Everett, WA

Zane McCune

Vice President Wells Fargo Bank Seattle, WA

Carlos Mendez

Direct Banking Assistant Manager Washington Trust Bank Spokane, WA

Matt Moran

Chief Credit Officer Anchor Bank Olympia, WA

Kristie Nockleby

SVP/Retail Admin, Lending Columbia Bank Tacoma, WA

Gordon Osberg

SVP/Chief Credit Officer Washington Business Bank Olympia, WA

Motif Seattle December 3-5

Attendance Roster

Cheryl Patterson

SVP/Business Development
Advance Capital, Inc.
Seattle, WA

Steve Politakis

Chief Executive Officer
Kitsap Bank
Port Orchard, WA

Bruce Ratchford

Director
Community First Bank
Kennewick, WA

Gregg Ridgeway

VP & Branch Manager Columbia Bank Seattle, WA

Chris Severin

SVP/Market Region Manager Columbia Bank Bend, OR

Brian Sheldon

Managing Director Meyer-Chatfield Corp. Downingtown, PA

Dawn Smith

SVP/Credit Administation Manager Idaho Independent Bank Coeur d'Alene, ID

Marty Steele

President & CEO
The Bank of Washington
Lynnwood, WA

Kathryn Thompson

VP/Business Development & Marketing
PCBS
Bellevue, WA

Eric Pearson

President & CEO
Community First Bank
Kennewick, WA

Shelbie Rabe

VP/Business Solutions Manager INB Spokane, WA

Ryan Ratchford

Director
Community First Bank
Kennewick, WA

Angie Rowell

Account Manager Glory Global Solutions Lisle, IL

Heidi Sexton

SVP/Compliance & Risk Management Sound Community Bank Seattle, WA

Jamie Shulman

President & COO Northwest Bank Lake Oswego, Oregon

Simon Soh

SVP/Chief Credit Officer
First Financial Northwest Bank
Renton, WA

Jeff Street

SVP/Retail Division Manager
Banner Bank
North Bend, OR

Jimmy Troy

Senior Vice President Stephens Inc. San Francisco, CA

Tom Perrick

Senior Vice President JPMorgan Chase & Co. Portland, OR

Dave Raney

SVP/Residential Lending Manager
Sound Community Bank
Seattle, WA

Kelly Reed

IT Service Desk Manager Washington Trust Bank Spokane, WA

Andrew Schultheis

Partner
Davis Wright Tremaine LLP
Seattle, WA

Erin Shannon

SVP/Loan Operations Manager
First Sound Bank
Seattle, WA

Gary Simon

Chairman Banner Bank Walla Walla, WA

Gary Spielman

Director/Fixed Income Sales
Stifel
San Francisco, CA

Laurie Szczepczynski

VP/Branch Manager Sound Community Bank Port Angeles, WA

Brian Vance

Chief Executive Officer
Heritage Bank
Olympia, WA

Motif Seattle December 3-5

Attendance Roster

Andrena Vogt

AVP/Loan Processor/Closer Team Lead
Washington Trust Bank
Spokane, WA

Regina Wood

EVP/Chief Financial Officer
First Federal
Port Angeles, WA

Jeff Wishner

Managing Director
Keefe, Bruyette & Woods, Inc
San Francisco, CA

Troy Wunderlich

VP/Director of Risk Management
Washington Trust Bank
Spokane, WA

Benay Witter

AVP/Senior Compliance Officer - Lending Washington Trust Bank Spokane, WA

Joe Zavaglia

Owner
Zavaglia Consulting
Edmonds, WA

Speakers and Staff

Patrick Bettin

Senior Lecturer
Foster School of Business, University of
Washington
Seattle, WA

Jeff Lyon

Chairman & CEO Kidder Mathews Seattle, WA

John Rossman

Managing Director Alvarex & Marsal San Clemente, CA

Peter Weinstock

Partner
Hunton & Williams
Dallas, TX

Jim Pishue

Outgoing President & CEO WBA Seattle, WA

Megan Managan

Communications Manager
WBA
Seattle, WA

Trent House

Lobbyist
Trent M. House Government Relations
Olympia, WA

Karl Nelson

Founder & CEO KPN Consulting Roswell, GA

Robert Schwentker

Founder & President
DLT Education
San Francisco, CA

Carol Zizzo

Owner/CEO
Henley Leadership Group
Seattle, WA

Liz Wilson

Executive Vice President WBA Seattle, WA

Duncan Taylor

Director of Operations WBA Seattle, WA

Robert Kafafian

President & CEO
The Kafafian Group, Inc.
Parsippany, NJ

Darren Pleasance

Managing Director
Google Customer Acquisitions
Bend, OR

Joe Sullivan

President & CEO
Market Insights
Seattle, WA

Glen Simecek

President & CEO WBA Seattle, WA

Donna Madsen

Programs Manager WBA Seattle, WA

Denny Eliason

Partner
Alliances Northwest
Olympia, WA